



For years, Toast was tough to integrate. APIs were limited, data was hard to reach, and projects often stalled before they started.

That story has changed. TAP can now develop & deploy solutions that move Employee, Time, & Tip data exactly where it needs to go. We are moving faster than ever, helping Paycor sellers deliver real automation across the Restaurant, Retail, & Hospitality space.

This edition of The Paycor Edge shows where we have been and where we are going. Legacy projects proved what's possible, and the active ones are driving new success. Each story shows how TAP helps Paycor close more deals, earn more trust, & create platform stickiness that keeps customers connected for life.

Tumble 22

From Spreadsheets and Tip Haus to a Single Source of Truth

Paycor's Principal Enterprise Account Executive, **Andrew Kibler**, was helping **Tumble 22**, a fast-growing hot chicken brand with 7+ locations, when payroll pain came bubbling up. The team was stuck juggling Tip Haus, spreadsheets, and manual math for guaranteed wages and tip pools.

Andrew turned to TAP for the Integration Expertise needed to get the deal across the finish line. TAP solved that by Developing & Deploying an Integration that automates Time, Tips, & Earnings directly into Paycor, complete with Tumble 22's custom guaranteed pay logic.

Now Tumble 22 is frying up more success than ever before.



EVO Entertainment

Turning 20 FEINs of Payroll Chaos into Clean, Connected Data



When a Paycor Principal Sales Executive began working with **EVO Entertainment**, a Texas-based cinema and restaurant group with 12+ locations, payroll complexity quickly became the showstopper. With 20 FEINs, layered pay rules, and countless manual entries, keeping systems aligned was nearly impossible.

The seller turned to TAP for help getting the deal across the finish line. TAP solved that by Developing and Deploying Automated Integrations that kept Toast and Paycor in sync, moving employee, time, and tip data cleanly between systems. The result was scalable automation that eliminated errors, improved accuracy, and saved hours every week.

Now, EVO is serving up 5-star customer experiences & the Paycor Platform is stickier than ever!



After years of unlocking Toast's potential, TAP's work is now fueling a new chapter.

Gastronauts and Fado are just two examples of how we're helping restaurants run smarter, faster, and cleaner through Paycor Integrations.

Gastronauts

Turning Fire-Drill Payroll into a Streamlined Flow

When Paycor's MMSE, **Steve Mattson**, partnered with **Gastronauts**, an 11-location restaurant group known for elevated comfort food and high-volume service, he found a kitchen full of manual work. Every new hire was entered twice, and payroll data lived in spreadsheets that never seemed to balance.

To get the deal across the line, Steve brought in TAP, Paycor's chosen Toast Integrations Partner.

TAP is solving the **M.E.S.S (Manual Efforts & SpreadSheets)** by Developing & Deploying automation that moves Employee, Time, & Tip Data in one clean stream between Toast & Paycor. Payroll will soon run like clockwork, and the team can focus on guests instead of grids.

Gastronauts will soon be serving up efficiency with every shift.



Fado Irish Pub

From Payroll Panic to Real-Time Precision

Ben Wolfe, a Paycor Principal Enterprise Sales Executive, was helping **Fado Irish Pub**, a national chain known for lively bars and complex tip structures, when payroll chaos started spilling over.

Every week, staff data, hours, and tips had to be chased down manually, making payday a moving target.

Ben turned to The Toast Integration Experts at TAP to help steady the pour and keep payroll flowing.

TAP will be solving that by Developing & Deploying a Real-Time Integration between Toast and Paycor that brings Employee, Time, & Tip Data together. Payroll will soon land on time, every time, without the scramble.

Fado's team will trade spreadsheets for pints!





The Now & What's Ahead

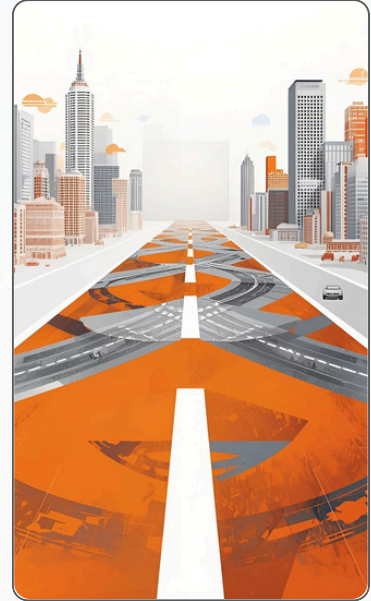
TAP + Toast: The Momentum Continues

As of Fall 2025, TAP's Integration pipeline with Toast is stronger than ever. More than **25 active Toast Integration Projects** are underway, led by standout Paycor reps such as **Scott Lambert**, **Joseph Boyle**, **Don Neumann**, and **Drew Neel**.

From **CoCo Playa** to **My Burger**, **Braxton Brewing**, and **Frank Pepe's**, these projects represent a growing network of Paycor sellers turning Integration challenges into closed deals and turning manual data headaches into smooth automation.

Each new deal proves that when Paycor sellers bring TAP into the conversation, they close faster, keep clients longer, and build stronger connections within the Paycor platform.

Once those integrations go live, TAP's World-Class Support team is there 24/7 to keep everything running smoothly.



Your Next Big Advantage..

FlowIQ - A Platform Built To Win

TAP is taking six years of Integration experience and turning it into something smarter, faster, and more affordable.

FlowIQ is our Next Generation *Integration Platform as a Service* (IPaaS) that simplifies data movement across Paycor systems. It delivers automation that improves speed, accuracy, and scalability while strengthening platform stickiness and long-term performance.

Supported by TAP's World-Class Support team available 24/7, FlowIQ is built for Paycor's growth and for sellers who want to stay one step ahead. It is the foundation for the next era of HCM connectivity.



TAP's NEW Historical Document & Data Migration

Your Shortcut to Platinum Club

Paycor sellers might ask, "What's new?" TAP has always handled moving historical documents into Paycor, but now the process is faster, smarter, and more affordable.

What's New:

- **30%+** lower cost than previous pricing models
- **Two delivery options:** direct to Paycor or to file systems like OneDrive or SharePoint
- Smoother transitions and shorter sales cycles that keep clients connected to Paycor

Learn More About TAP's Historical Document Migration [Here](#).

Have A Referral?

Do you want to land more deals? Your edge is just a "TAP" away! Submit your TAP referrals via the [Paycor SalesForce Platform](#). Or, Schedule a call with TAP [Here](#).