



HCM Historical Document Migration Solution

We are SUPER excited to share TAP's HCM Integrations & Analytics New Solution that HCM Sellers like you have helped design and build. You've brought the customer challenges to the table over the last 4+ years and TAP has delivered these quickly, affordably, with quality, and with great Customer Satisfaction.

While not all projects are perfect, TAP averages a 4.8 out of 5 Customer Satisfaction Rating with a 70%+ Response Rate. And when we do have customer challenges, TAP is quick to resolve these and improve the Customer's Satisfaction.

TAP has a valuable and repeatable solution that will give you an incredible competitive edge. Come talk to us and let's partner/strategize to build, repeatably sell, and win with this solution together. We have some amazing examples of this below.

Lastly, in terms of value for Paychex, over the last year, TAP has helped 10+ Paychex Sellers win and close 13 deals. And that represents over 1000 New Employees and counting into Paychex Flex®.


However, over the last 3+ years, TAP has helped 120+ other HCM Sellers win 200+ deals! And that represents over 75,000 New Employees and counting in HCM platforms! And TAP's Integrations make the HCM Platforms even 'stickier' improving Customer Retention! How much of that would you like for Paychex?

Well, we would love to expand this amazing HCM Historical Documents Migration experience to Paychex and help increase the Paychex Flex® Employee count by 100k or more!



Additional Resources

 [Schedule A Talk With TAP](#)

 [Submit a Paychex Referral](#)

Celebrate our collective achievements and explore future collaboration opportunities. Let's work together to create impactful solutions.

[Reach out to TAP to begin.](#)

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Historical Documents Migration

All customers large and small can benefit from migrating some or all HR documents (W2s, W4s, i9s, Paystubs, Conf Agreements, Personnel Files, and more) and from their legacy HCM system so Your Customers can be 100% on the Paychex Flex® platform. We've migrated as few as 500 documents, and up to 600k documents! Customers don't have to spend 100s of hours manually exporting and importing documents or keeping a login to their legacy system. Who wants that? Let TAP do this automatically for them saving them thousands of ROI dollars. Literally, this solution is AMAZING for any Paychex Customer.



Implementation Deal Range: \$500 to \$80,000+

Monthly Software Maintenance: \$0 (this is a one time implementation with no ongoing maintenance, but there have been a few deals needing ongoing document migration)

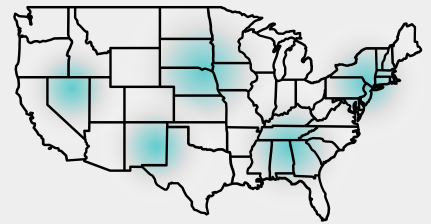
Source HR System Experience (where Docs are coming from): ADP, Dominion, HR Alliance, Paycom, Paycor, Paylocity, iSolved, Bullhorn, Heartland, Ceridian, UKG, BambooHR, Proliant, Payright, Greenhouse, and more

Document Types: Documents include (PDFs, JPGs, etc.): W2s, W4s, i9s, Paystubs, Conf Agreements, Personnel Files, Employee Pics.

Typical Implementation Time (Depends on many factors): Average 4-8 weeks

Overall HCM Deals Closed/Implemented Last 2 Years: 100+

Top Paychex Sellers with Pipeline Deals (11): Kim Vilella-2, Meg LeSage-2, David Kite-1, Hickman Sydney-2, Krysten Park-1, John Countie-1, Ryan Alvord-1, Marisa Frueh-1, Amber Whitaker-1, Jay Romo-1, Shannon Evjen-1



Customer Size Range: 10 to 2,000+ Employees

Customer Number of Locs: 1 to 260+

Customer Industries: Restaurants/Retail, Healthcare, Entertainment, Manufacturing, Government, Non-Profit, Hospitality, Banking/Finance, and more!

Customer Regions: Southeast, West, Midwest, Southwest, Northeast

Paychex/TAP Customers: ABC Imaging, CBL & Assoc Mgmt, OC Bridges, Bells Employment Agency, Ford Lincoln Queens, Weitsman Recycling, South Cord Mgmt

Example Customer Successes


You know when...[Kathy Wilsusen](#), a Paychex MMSC, faced the challenge of finding a solution to migrate 1,250 documents for her Northeast client, [Bells Employment Agency](#)...Well, TAP 'Turned The Page'. [Read More](#)

You know when...HR Directors of a 13 location Adult Day Program ([OC Bridges](#)) had to migrate over 6,000 critical employee documents to Paychex manually...Well, TAP 'Talks the Talk'. Paychex HCMC, [Avery Francis](#) closed another deal, leaving the client happy, and yet another MESS solved. [Read More](#)

Additional Resources

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