

'Best of the Rest' Other Common Repeatable Automation Solutions

You know when...A customer has another system that needs Employee, Time or other HCM data and they don't want to manually enter this data in their other systems? Well, TAP solves that by expertly integrating and automating Paycor HCM data with many other systems like Applicant Tracking Systems (ATS), Learning Management Systems (LMS), Time Tracking Systems, CRMs, Active Directory (AD), Background Check Systems, 401k/Benefit Management Systems, State Reporting Systems, and more. Don't walk away from a deal because a customer needs something that the Paycor system can't handle. Call TAP.



Implementation Deal Range for Your Commission: \$10,000 (one way) to \$35,000+ (bi-directional & multi-system connections for multi-brands)

Monthly Software Maintenance for Your Commission: \$360/mo to \$1500/mo+

System Experience: TrackTime, Unifocus, LegalServer, Vista, Apploi, Business Solver, Lever, SchedulePop, Workstream, Greenhouse, Wisetail, Axonify, Deleget, Optum, Accurate, Snagajob, Fourth, LaSRS, and more

Integrated Data Types: Employee, Time, Tip, GL, Job Codes, Payrates, Scheduling, Inventory, Attendance, Eligibility, 401k, Benefits, New Hires, Bonus, PTO, and more

Typical Implementation Time (Multiple factors): Average 8-12 weeks

Deals Closed/Implemented Last 2 Years: 30+

Top Paycor Sellers: Mike Shumard-3, Alice Seal-2, Connor Kramme-2, Nick Owen-2



Customer Size Range: 17 to 5,000+ Employees

Customer Number of Locs: 2 to 400+

Customer Industries: Hospitality, Lodging, Resorts, Hotels, Security Services, Legal, Construction, Manufacturing, Restaurant, Franchise, Healthcare, Automotive, Funeral, Retail, Entertainment, and more

Customer Regions: Southeast, West, Midwest, Southwest, Northeast

Example Customer Successes

You know when...Paycor RSD, <u>Craig Isaac</u>, was struggling to find an ATS solution for his client—a 110-location restaurant group in the Northeast (including Dunkin, Roy Rogers, etc.)—that integrated HR & ATS seamlessly? Well, we've seasoned their operations with innovation. '<u>Taste The Transformation'</u> here.

You know when...Paycor MMSE, <u>Scott Barker</u>, was challenged with finding a solution for his client—a global multi-brand restaurant company (<u>Inspire Brands</u>)—that integrated their HR & Benefits System seamlessly? Well, TAP 'Dished Out' a solution. Discover the '<u>Secret Blend' here</u>.

Additional Resources

Celebrate our collective achievements and explore future collaboration opportunities. Let's work together to create impactful solutions. Reach out to TAP to begin.







