

Want a Competitive Sales Edge in the Market? Partner with TAP.

You know when...Mike Shumard, a former Paycor VP, determined his team could not sell to Auto Dealers across the country because the Paycor system did not have a ready integration with CDK, the Dealer Management System that has 85% of the market? Well, TAP partnered with Paycor and Mike to build this integration, opening the doors to more Paycor sales to Auto Dealers across the country. So, is there a system integration, special feature, or something else holding you back from scaling Paycor sales to an industry or market? Education systems like Ellucian (Paycor MMSE, Ryan Ruffing is researching this with TAP), International Companies, etc. Well, don't fret. Call TAP.



Implementation Deal Range for Your Commission: \$10,000 to \$20,000 (negotiable when we partner together)

Monthly Software Maintenance for Your Commission: \$360/mo to \$1000/mo+ (negotiable when we partner together)

System Experience: TAP has built integration solutions with 100s of systems. Bring your need to TAP and we'll solve it and repeat it. Search here under 'System Types' or 'Brands' to see TAP's System Integration variety.

Integrated Data Types: Employee, Time, Tip, GL, Job Codes, Payrates, Scheduling, Inventory, Attendance, Eligibility, 401k, Benefits, New Hires, Bonus, PTO, and more

Typical Implementation Time (Multiple factors): Average 8-12 weeks

Deals Closed/Implemented Last 2 Years: 20+



Customer Size Range: 17 to 2,000+

Employees

Customer Number of Locs: 2 to 400+

Customer Industries: Automotive, Hospitality, Lodging, Resorts, Hotels, Security Services, Legal, Construction, Manufacturing, Restaurant, Franchise, Healthcare, Education, Funeral, Retail, Entertainment, and more

Customer Regions: Southeast, West, Midwest, Southwest, Northeast

Example Customer Successes

You know when...<u>Mike Shumard</u>, a former Paycor VP, realized his team could not sell to Auto Dealers because the Paycor system did not have an integration with <u>CDK</u>, the Dealer Management System that has 85% of the market? Well, TAP partnered with Paycor and Mike to build this integration, opening the doors to more Paycor sales to Auto Dealers across the country

You know when...Restaurant owners of a multi-state & location restaurant group (Freddy's Frozen) faced the challenge of manual data management and inefficient systems with their Brink POS...Well, TAP 'Served Up a Solution', leaving Paycor SESE, <u>Andy Coughlin</u> with another deal closed & one more MESS gone.

Additional Resources

Celebrate our collective achievements and explore future collaboration opportunities. Let's work together to create impactful solutions. Reach out to TAP to begin.







